Take your future in a dynamic direction

At Bank of America and Merrill Lynch, we are committed to helping clients pursue what matters most to them by delivering tremendous flexibility and choice of solutions that align resources to their needs, and we’re dedicated to attracting and retaining the world’s best and brightest talent to fulfill our purpose.

We believe in creating a work environment that enables you to exercise your potential for greatness through a global platform of opportunities that will propel you into a meaningful career in financial services. Explore the paths to become an advisor!

Advisor Development Summer Analyst Program

Our 10-week summer internship includes hands-on experience working with experienced professionals, alongside your peers and directly with clients to help set you up for success and develop a unique skillset in the industry.

We will provide you a solid understanding of our client-facing business strategy through a formal orientation, business-specific training, learning & development opportunities and continued on-the-job support. The experience also includes a speaker series, mentorship, networking and volunteer opportunities throughout the summer.

The robust program curriculum is designed to help you build business acumen and provide exposure to a number of career pathways into Consumer Banking and Merrill Lynch Wealth Management. Interns are placed in one of the following businesses that serve clients across the wealth continuum: Financial Center, Merrill Edge or Merrill Lynch Wealth Management.

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<th>Financial Center</th>
<th>Merrill Edge</th>
<th>Merrill Lynch Wealth Management</th>
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<td>Work with a team of specialists and leaders within a local Bank of America Financial Center, gaining exposure to the client management process and playing an integral role in the day-to-day client experience by educating individuals on digital capabilities. Interns actively engage with cross-functional teams and also contribute to a strategic project that impacts local business results.</td>
<td>Take advantage of real-time job shadowing and interactions, direct access to site leaders and projects focused on the client experience, digitization and growth strategies to gain a holistic view of Merrill Edge Home Office. Along with learning the investment services and offerings that specialists provide to mass affluent clients, interns gain knowledge in key areas, such as service and operations, client management and business integration.</td>
<td>Work with a team of experienced Merrill Lynch financial advisors to learn key aspects of wealth management, including investment solutions, relationship building, digital capabilities and client interaction. Interns play a critical role in assisting with business development, sales support, market research, portfolio construction and digital adoption.</td>
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Qualifications:

- Must be pursuing a Bachelor’s Degree from an accredited college or university with a graduation timeframe between December 2019 and May 2020
- 3.2 minimum GPA preferred
- Entrepreneurial mindset and motivation to succeed
- Confident and engaging presence
- Client-focused mentality
- Interest in a career pathway into Consumer Banking and Merrill Lynch Wealth Management

Changing lives begins with changing yours. Join us!

Apply starting July 2018 by searching “Advisor Development” at campus.bankofamerica.com